



Invitation to Tender for the Lincolnshire Countywide Service Provision of Receiving, Haulage, Sorting and Marketing of Materials for Recycling



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Timetable

1	Invitation to Tender Issued	25/03/2015
2	Deadline for Questions about the requirement	28/04/2015
3	Deadline for Bids	05/05/2015
4	Evaluation including interviews and site visits if required	06/05/2015 – 20/05/2015
5	Standstill Period	21/05/2015 – 01/06/2015
6	Contract Awarded	02/06/2015
7	Contract Commencement	01/07/2015

General Overview

- Countywide contract for the receiving, haulage, sorting and marketing of the Mixed Dry Recyclable materials (MDR)
- Interim 3 month contract from 1 April to 30 June due to previous awarded contractor withdrawing before Christmas, to allow time to revise MDR contract.
- Weekly Officer Group meetings has been progressing a revised contract from 1 July for 2 years 9 months with 1 +1 year possible extensions. Reporting to County and Districts CXs.

General Overview

- Utilisation of Lincolnshire County Council (LCC) Waste Transfer Site (WTS). Tonnages for each Waste Collection Authority (WCA) specified
- In addition to LCC WTSs, South Hykeham WTS to serve North Kesteven and City of Lincoln. Contractor to hold operating permit and cost for staffing
- Option for direct delivery if represents better value for money

General Overview

- Optimisation of WTS have been established through Webaspex analysis
- Due to feedback from market engagement: No floor price applied, no gate fee change depending on contamination levels, this is linked solely to market material indices through Lets Recycle and operational costs including profit linked to the Consumer Price Index (CPI)
- These are reviewed on a quarterly basis

Core Specification

Key Aspects

- No specified levels of contamination
- No acceptance of rejection of loads
- Includes WCA lot specific description
- Includes WCA lot specific material lists in terms of Target, Acceptable and Non Acceptable Material

Pricing Schedule

- Operating costs (e.g. overheads, staffing, transport) and Contractor's profit for processing the materials delivered by the Council
- Income received from the sale of the recyclables by the Contractor
- Award Criteria (Most Economically Advantageous Tender)

Overview of Process

1 st Stage	Business Information	Pass/Fail	To establish financial and technical capability
2 nd Stage	Quality	Scored and Threshold	<p>Method statements scored normally but only those bids that score over a set threshold will proceed to the final stage.</p> <p>This threshold is set at a "global" level as well as specifying thresholds for individual questions which are deemed service critical.</p>
3 rd Stage	Price	Scored	<p>Will determine the award of the contract.</p> <p>Based upon the annual value of the gate fee multiplied by the tonnage for each WCA lot.</p>

Price Evaluation

Supplier	Price	%
1	£125,000	75
2	£185,000	15
3	£100,000	100
4	£150,000	50
5	£225,000	0

Questions

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